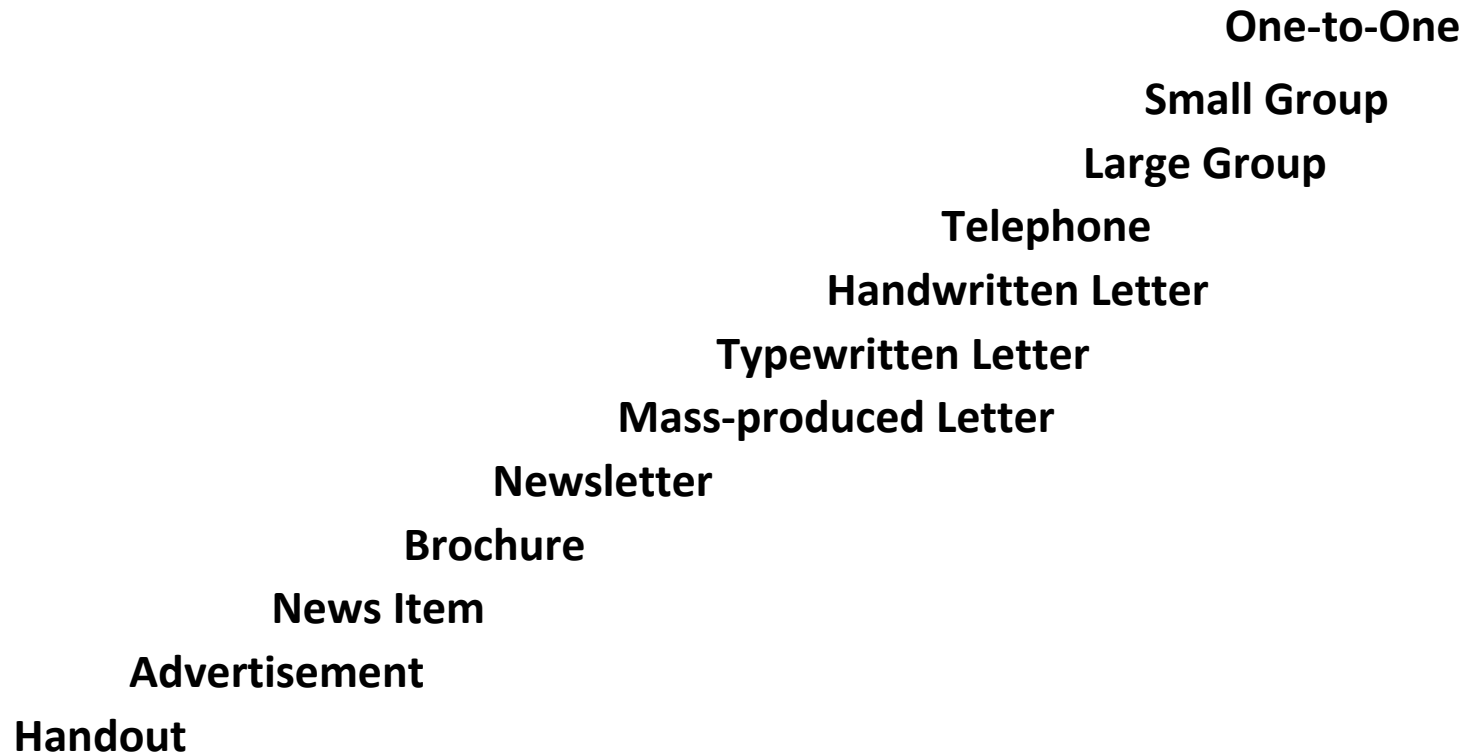




Fund Raising Ladder of Communication





Fund Raising Solicitation Cycle

